Compare the written offers

Use the same scope for each quote. Ask for missing items in writing.

	OFFER A	OFFER B
Company and quote date		
Total price / payment terms		
Panels, inverters and system size		
Storage and backup scope		
Permit / utility tasks included		
Roof or panel work / exclusions		
Schedule and change-order terms		
Warranty / service contact		

Questions to resolve before choosing: What is excluded? Who submits each application? What would change the quoted price? Use the included CSV for more offers or a longer record.

Free sample: page 2 of 6. CSV templates come with the full organizer ($9 USD).